

## BANCTEC SEALS DEAL TO PROVIDE INSTALLATION AND MAINTENANCE SERVICES FOR EDGE DOCUMENT SOLUTIONS

DALLAS – APRIL 21, 2010 – [BancTec Inc.](#), a global provider of advanced, high-volume, document and payment processing solutions and services, announced today that [EDGE Document Solutions](#) has selected its [Multi-Vendor Services division](#) to provide installation and maintenance support on pressure seal equipment that EDGE bundles within integrated folder/sealer solutions it sells to school districts and other organizations with large mailing needs. The multi-year, nationwide agreement will cover installs and maintenance on new equipment sales, as well as service on some existing contracts.

“In order to expand our national presence, as well as to handle some existing lines of business, we needed a service partner with a large number of highly skilled employees spread across the country. After speaking with one of their other clients, we found that partner in BancTec,” said Ben Bickham, contract administrator for EDGE Document Solutions. “Their ability to immediately assume service on some important existing contracts, as well as to handle installation and maintenance on new sales going forward, was critical. In addition, BancTec’s cost structure made it such that we could provide a high level of service at very competitive rates, which is key to ensuring customer satisfaction after the sale. We look forward to the new opportunities this relationship will enable us to pursue.”

“BancTec’s Multi-Vendor Services team is able to provide a broad range of customizable service solutions for a multitude of electro-mechanical devices,” said Terry Holash, vice president, Americas Multi-Vendor Services, BancTec. “EDGE Document Solutions’ need for nationwide installation and maintenance services on pressure seal equipment perfectly aligns with our business model. As a result, they will be able to expand their footprint without investing in a large service team of their own, and to do so cost-effectively. We are excited about partnering with them in this effort.”

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### About EDGE Document Solutions, LLC

EDGE Document Solutions LLC is a new company with a long history. Now an independent company, EDGE Document Solutions grew out of Allison Payment Systems (APS), a 120-year-old printing company. Founded in 1888, APS evolved through Allison Coupon Company, the oldest payment coupon printer in the country. In 2005, the EDGE management team purchased the assets of the Allison Payment Systems, EDGE business unit and formed EDGE Document Solutions, LLC. With business partnerships created during the past several years that focus on education, EDGE Document Solutions, LLC has become a major contributor in software development to the financial business administration area as well as the student reporting administration areas of many school districts across the country. For more information, visit [www.edgedocllc.com](http://www.edgedocllc.com) or call 317-396-9000.

### ABOUT BANCTEC

BancTec helps clients around the world simplify the process of managing their information. Founded in 1972, the company provides a wide range of solutions for automating complex, high-volume and data-intensive business processes for clients in the financial services, healthcare, manufacturing, government, services and utilities industries. BancTec's offerings include business solutions, business process outsourcing, and infrastructure services. With headquarters in Dallas, BancTec serves clients in 50 countries. For more information on how BancTec can help you optimize information management, visit [www.banctec.com](http://www.banctec.com) or call 1-800-BANCTEC.